

Group of Companies



KORIB.RU

the year of 2017

Global reach



▲ - On-site team

● - Partner

Korib GC today:

- 13 years on the market
- 4 branches
- 20 on-site teams
- 50 repair stations

Over:

- 300 partners
- 600 specialists
- 900 overhauls per year
- 1300 sales of new vehicles per year

We work on the place where our partner works!

Korib Group of Companies



Sale of KAMAZ trucks

Warranty and post-warranty maintenance

Overhaul

Full-scale maintenance

Utilization

Production of rubber crumbs

Plant producing accumulator storage batteries

Processing of automobile parts

Korib Trading House

**Korib Automotive
Equipment
Maintenance Plant**

**Grand-NCh Plant
of Automobile Utilization**

Bars Technology

**Korib Metall Plant
of Automobile
Components Processing**

Dealer of KAMAZ, PJSC



1

Sale of KAMAZ trucks



2

Hi-tech service centre



3

**Genuine
spare parts**

Sale of vehicles

There are always
over 150 vehicles
available

2nd place due to its
sales in Russia

Any kind of special-
purpose vehicles on
KAMAZ chassis

Leaders of sale of
new model-range
vehicles



Spare parts

Level of customer service is higher than 85%

There are only genuine spare parts

The largest warehouse of KAMAZ spare parts, including Daimler auto parts

Wholesale of spare parts

Delivery of spare parts within 1-7 days according to the customer's individual order

Stock warehouse balance is over 300 million rub.

Repair, warranty and post-warranty service



Certified service centre of maintenance and repair of KAMAZ trucks

Capacity of Korib, AEMP



Area of the territory of the automotive equipment maintenance plant is 6,5 ha
Area of production capacity is 10 000 sq.m.
There are min. 1 000 overhauls per year

**OVERHAUL OF
KAMAZ TRUCKS
MAXIMUM 50 PER CENT OF THE
COST OF A NEW ONE**



Replacement of minimum 60 per cent of spare parts for new ones

Overhaul and disassembly



Cab



Power unit



Cooling radiator



43118 rear axle



43118 chassis



Transfer gearbox



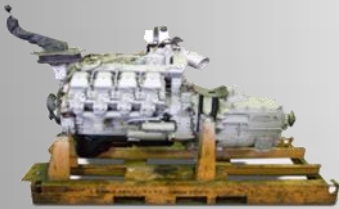
Overhaul and assembly



Cab



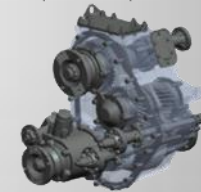
Brake units



Power unit



43118 front axle



Transfer gearbox

Warranty 12 months or 45 thousand km runs

Outsourcing of car park full-scale maintenance (FSM):

- Unification of a car park (changing the car park into KAMAZ unified chassis)
- Preliminary treatment of a car park
- Maintenance
- Relevant (current) repair
- Overhaul
- Utilization of vehicles, auto parts, rubber, oil and other wastes.



Previously



Now

Outsourcing means contracting of certain functions necessary for a company to outsource executors for a long period (as well as transfer of relevant resources, if needed).

Economic results of full-scale maintenance outsourcing :

1. Increase of incomes due to the relevant transport support of main activity, not letting profit be lost due to impossibility of transport support.
2. Reduction of expenses connected with acquisition of new vehicles, refusal from additional expenses connected with leasing trucks or with the use of transport services of outsource companies.
3. Reduction of expenses connected with the current maintenance, current repair and overhaul of trucks.
4. Reduction of expenses connected with acquisition of spare parts, units, process liquids, etc. due to direct deliveries by large lots.
5. Reduction of expenses connected with maintenance of warehouses and payment for labor of personnel operating warehouses and with vacation of warehouses.
6. Reduction of current assets “frozen” as spare parts.
7. Reduction of expenses connected with utilization of trucks and waste arising out of their maintenance and repair.
8. Reduction of general expenses, including expenses connected with support of specialists who maintain transport departments.

Technical results of full-scale maintenance outsourcing:

- ✓ Increase of quality of truck maintenance and repair.
- ✓ Reduction of time being spent on maintenance and repair of trucks.
- ✓ Increase of service life of trucks before both a general repair, and an overhaul.
- ✓ Reduction of repeated repairs, i.e. repeated repair of parts and units due to the increase of employee's promotion for keeping vehicles by them in a fault-free condition.
- ✓ Reduction of a possibility of a truck serious damage.
- ✓ Improvement of a truck ready operation state.

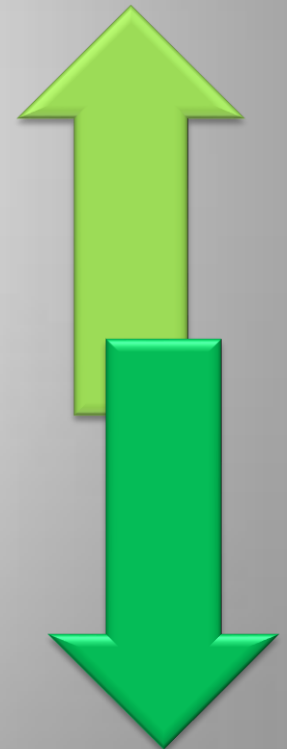


Full-scale maintenance– full outsourcing of services on maintenance and repair of a car park

General economic impact of implementation of a full-scale maintenance of transport department (implemented in Sheshma Oil Management Company, LLC since 2011 in PAD Municipal Unitary Enterprise since 2015)

B

Criteria	Before	After	Efficiency
Index of technical readiness, %	68%	97%	+29%
Average expenses connected with maintenance of 1 vehicle, thousand rubles/per year	224,9	156,9	-30%
Average expenses connected with maintenance of a vehicle as calculated for 1 km of run, rubles/km	6,28	4,52	-28%



Plant of vehicle utilization



Plant of production of Bars Technology automobile accumulator storage batteries



1st stage:

The year of 2017 -
1,5 million accumulator starter storage batteries

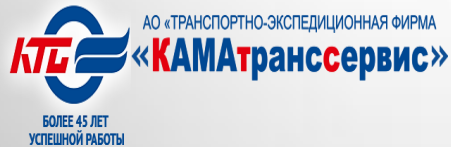
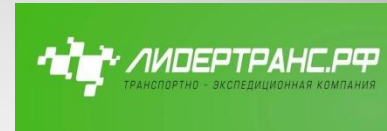
2nd stage:

The year of 2019 -
3 million accumulator starter storage batteries

3rd stage:

The year of 2022-
4 million accumulator storage batteries
(including 3 million accumulator starter storage batteries and 1 million industrial accumulator storage batteries)

Our clients:



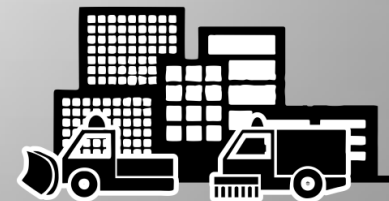
Нефтегазодобывающие



Транспортные



Муниципальные предприятия



Our partners:



DAIMLER



Mercedes-Benz



BOSCH



WABCO



MANNOL®



FILTRATION SOLUTIONS
AEROSPACE & DEFENSE



LIEBHERR



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